

Meeting called to order at 7 p.m. by Andy Lynn, president, followed by introductions.

Agenda items:

1. Homecoming Concessions
2. Crescendo Fund
3. Orchestra Trip
4. Sacking Groceries Fundraiser
5. 2017-18 Budget Review and Approval

Homecoming Concessions

This orchestra fundraiser is happening on October 13, homecoming football game at SMS stadium.

Mr. Mulvanon will send out a sign-up Genius soon. The event will be staffed primarily by adults ... with kids filling in. Last year there were 3 shifts – a set-up crew, middle crew, and clean-up crew. The district concession manager will let Mr. M know about staffing needs and will orient the parent set-up crew and be present during the evening. The concession area at SMS stadium has been changed this year and is now located at one end of the stadium rather than two separate locations under the bleachers—possibly boosting traffic and fundraising potential.

Crescendo Fund

Mr. M explained the purpose of the fund: PRESTO has no membership dues. The Crescendo Fund was developed to solicit donations from parents and business patrons with varying donation levels. Donors are recognized in concert program listings, ads and in the slide show. Currently the PRESTO budget separates donations by family donors from business donors. Combining these was discussed.

Mr. M mentioned a list of possible businesses that have been solicited in the past, as well as a couple new businesses that might be interested: Springfield Music and Music House (near the Shawnee Target).

We need to move quickly to create the flyer, identify levels and make calls to secure business sponsors. Brenda Smyth, secretary, together with Carla Broadnax, ways and means, will be reworking the donation levels and wording of the solicitation letter. Robin Thomas (robt6649@gmail.com) has offered to do the layout for programs.

Carla will be making calls to these potential donors.

Donor letter will be available at the first concert on Oct. 5.

Orchestra Trip

Plans are in the works for the trip for sophomores, juniors and seniors. Mr. M mentioned that a date is being finalized – possibly the last weekend in April, which is currently in conflict with the area festival. He is still checking with SMSD facilities coordinator. A couple conflicts were mentioned.

A deposit has been paid to the trip organizer. The trip includes the students playing for a panel of judges, an awards banquet, and dinner. Mr. M is currently looking at airfare costs and will be putting a payment schedule together within the week. The first amount due for students will be a \$100 deposit to lock in the airfare. There will also be a back-out date (set by the airline).

A two-part fundraiser will begin this Friday, Sept. 5, with cookie dough sales. They will have a week to sell, with 100 percent of their profit going to the individual student. Freshmen will participate in the fundraisers with 50 percent of their sales going toward their own future trip and 50 percent to the group.

The second part of the fundraiser will be the sales of Turvis SMW tumblers. It was asked if we could sell the cups at the concession stand during our homecoming fundraiser. There was discussion about ordering these in advance and spending the money up front to pre-buy them.

Mr. M also mentioned that participation in the fundraisers is voluntary.

If a parent wants to find out an individual student's fundraising balance, they can email Mr. M.

Parent volunteers who attend the trip are the same price as students.

Sacking Groceries - Fundraising

Two dates have already been arranged for students to sack groceries for tips at the HyVee at 95th & Antioch for 2017: The Saturday before Thanksgiving and the Friday before Christmas. Enthusiasm seems to be low among the students because of a poor experience last year of sacking during an ice storm. Because of this, the sign-up Genius has been shortened by 2 hours for this year (ending at 4). If sign up goes well and more time slots are needed, this could be extended to 6.

This program is staffed by students with a couple parents overseeing.

It was also mentioned that HyVee would like to have music at the event. Mr. M to decide on that.

2017-18 Budget Review and Approval

Revenue line items were discussed and altered.

Several discussion points:

- Possibly trying to offset the picnic costs: raffle an item at the picnic, charge \$5-\$10/family, have a donation jar; have a tip-the-cook jar.
- Not sure if doing the homecoming parade float
- Collage prizes line item includes: lemonade, cups, two \$50 gift cards

- Senior awards include frames and small musical instruments that were purchased another year.
- Director expenses include various items including glow sticks, music scores for judges, etc.
- The revenue from sacking will be subtracted in the expense area as it goes back to the kids as part of their orchestra trip fundraising.
- Director expense line item reduced until fundraising revenue results.

Budget approved as amended.

Meeting adjourned at 8:45pm